

WOLCOTT TOWN COUNCIL

Regular Meeting

Tuesday, February 18, 2014

Council Chambers, Wolcott Town Hall

7:30 p.m.

Page 1 of 6

MINUTES

Note: These are summary minutes; a tape recording of this meeting is on file in Commission Secretary's Office in Wolcott Town Hall.

Chairman Valletta called the meeting to order at 7:30 p.m. with the Pledge of Allegiance and requested that all remain standing for a moment of silence to honor the Town Treasurer's wife, Mary Lou, who passed away this morning.

Attendance was taken.

MEMBERS PRESENT: Chairman David Valletta, Vice-Chairman Gale Lanza Mastrofrancesco, Rachel Wisler, Charles Marsella, Roger Picard, Francis Masi, Jeffrey Slavin, Sr., Joseph Del Buono, and Donald Charette

MEMBERS ABSENT: None

ALSO PRESENT: Mayor Thomas G. Dunn; Linda R. Bruce, Municipal Finance Officer; Brian Tynan, Town Attorney; David Kalinowski, Public Works Administrator

APPROVAL OF MINUTES:

▪ **Regular Meeting – February 4, 2014**

Upon **MOTION** by Francis Masi, seconded by Jeffrey Slavin, it was unanimously voted to **approve** the minutes of the Regular Meeting held on February 4, 2014, with one abstention from Mr. Charette.

TAXPAYERS' TIME: (Limited to Items on the Agenda)

No taxpayers came forward.

CORRESPONDENCE (on file):

1. Finance Office Transfers, submitted by Linda Bruce
2. Letters dated February 5th and 6th to all individuals appointed to Boards by the Town Council
3. Letter dated February 12th from Mayor Dunn to all Department Heads and Commission Chairpersons regarding expenditures
4. Letter dated February 12th to the Tax Incentive Committee regarding their Town Council Liaison

WOLCOTT TOWN COUNCIL

Regular Meeting

Tuesday, February 18, 2014

Council Chambers, Wolcott Town Hall

7:30 p.m.

Page 2 of 6

MINUTES

5. **Board of Education Year to Date Budget Report dated 01-31-14**
6. **Town of Wolcott Expenditure Report, Revenue Report, & Trial Balance, for month ending 01-31-14**
7. **Submitted by David Kalinowski at meeting, informational pamphlet on Clear Lane enhanced deicer and a list of paved roads**
8. **Submitted by Linda Bruce at meeting, Cash Flow Report dated 2-18-14**

MAYOR'S REPORT:

Mayor Dunn came forward and reported the following:

- Wolcott Congregational Church Youth Group stayed overnight on the Town Green for homeless awareness
- There will be an antidrug awareness rally on March 20th at the Wolcott High School Auditorium from 6-8 p.m.

Mayor Dunn next requested that David Kalinowski come forward to give an update on Public Works activities. Mr. Kalinowski submitted an informational pamphlet on Clear Lane enhanced deicer and a list of paved roads to Council members (**see attached**).

Mr. Kalinowski next reported the following:

- They have been called out 41 times this year; many more smaller storms than last year
- Last week alone there was about 47 hours of overtime
- The wing plow has been a great help in pushing roads back; they will get to intersections next week
- They worked at the schools all day today
- The deicing material called Clear Lane is a treated salt with a rust inhibitor; the Town used to use about 2,000 tons of salt and between 4,000 and 7,000 cubic yards of sand in one winter; they are down to about 800 to 1,000 tons of the treated salt which is a big savings to the town; they also used to have to sweep the sand, and most of it ended up in catch basins, ponds, and reservoirs
- There are also tanks on the trucks with a liquid; it is not the same as what the State has been using; they were using a calcium chloride; the Town uses M-1000 which is 70% less corrosive
- All storms are different with respect to timing, accumulations, temperatures, etc.; it has been extremely cold which has resulted in more material being used

WOLCOTT TOWN COUNCIL

Regular Meeting

Tuesday, February 18, 2014

Council Chambers, Wolcott Town Hall

7:30 p.m.

Page 3 of 6

MINUTES

A question and answer period followed during which the following was noted by Mr. Kalinowski and Mayor Dunn:

- Currently the Town has enough material in the salt barn to cover one more storm; they have enough liquid to treat about three or four more storms; they put in another order for salt today but all of the suppliers are out
- The Sewer & Water Dept. and Public Works cleaned out all of the fire hydrants about three storms ago; they will be out again next week, but it is helpful if the residents can clean around the hydrants
- The State is responsible for Rt. 69; the snow bank issue at Pat's IGA is difficult because it is private property; they will assist if they can; he will look into it
- Mailbox policy: they used to replace and repair mailboxes; they would spend about \$4,000 to \$6,000 on that; the State's policy is that they do not fix mailboxes; they also called surrounding towns who do not fix mailboxes; if your mailbox gets hit by snow the owner is responsible; if, however, the truck actually hits a mailbox, the Town will supply the mailbox so that the resident can put it up; they do what they can to help people and leave instructions for the proper way to replace it; they certainly will assist the elderly or the handicapped
- There are many calls from people complaining that their road has not been plowed yet; a storm from 1 to 6 inches takes 4.5 to 6 hours to clean up; they don't just have the roads to clear, but they must also clear out the Fire Departments, Police Dept., Town Hall, Library, etc.
- Hot in Place Paving on Woodtick Road: the last coarse placed down was very thin; it was expected with the snow season that there would be issues; the company is coming back in the spring to take care of any problems at no cost to the Town
- With respect to the budget, it is hard to say where it will end up; it is being watched closely and hopefully there will be no more storms
- With respect to the road reconstruction project, approximately 29 miles of roads were paved and 20 miles of roads were seal coated; approximately 50 miles of roads were worked on with the \$9 million bond; they are looking to get 10-20 years out of it with maintenance in between
- According to the study done by the Town Engineer, if they were to estimate what it would cost up until the year 2026, to pave the rest of the roads that need paving and maintain them, it would be about an additional \$9-10 million dollars
- With respect to the guardrails on Woodtick and Clark Street getting hit frequently; there are signs posted; this project was done by the State; they can look into getting larger signs through the Police Dept.

WOLCOTT TOWN COUNCIL

Regular Meeting

Tuesday, February 18, 2014

Council Chambers, Wolcott Town Hall

7:30 p.m.

Page 4 of 6

MINUTES

FINANCE OFFICER'S REPORT/TRANSFERS:

Linda Bruce came forward and reported the following:

- The RFP for audit services was posted in the Waterbury Republican and on the DAS site (State of CT procurement site) on February 9th; specifications have been requested from five auditing firms and the due date for proposals is February 24th by 11:00 a.m.; they have received no proposals to date
- A Cash Flow Report was distributed to Council members this evening; the report will be reviewed at least weekly; if anyone is unfamiliar with the report, please call and she will be happy to explain how the report is compiled
- Transfers were submitted for approval
- If no one bids on audit services they would have to come back to the Council and speak with the Town Attorney; the Charter does not give them any leeway

Upon **MOTION** by Gale Mastrofrancesco, seconded by Roger Picard, it was unanimously voted to **approve** the following transfer: Fund 35, from #3200 Legal & Consulting Services \$1,500.00, to #4710 Telephone \$1,500.00 (**see attached**).

An inquiry was made with respect to the above transfer, at which time Mrs. Bruce advised that it is to pay for increased monitoring costs and alarm upgrades done at pump stations for both sewer and water.

Upon **MOTION** by Roger Picard, seconded by Jeffrey Slavin, it was unanimously voted to **approve** the following transfer: Fund 36, from #4470 Water Meter Set-Up Parts \$1,500.00 to #4710 Telephone \$1,500.00 (**see attached**).

SUB-COMMITTEE AND LIAISON REPORTS:

CIVILIAN POLICE REVIEW BOARD: Mrs. Wisler reported that the Civilian Police Review Board will be meeting tomorrow at the Town Hall at 4:00 p.m. Since its inception there have been no cases brought before them.

UNFINISHED BUSINESS:

There was no unfinished business.

WOLCOTT TOWN COUNCIL

Regular Meeting

Tuesday, February 18, 2014

Council Chambers, Wolcott Town Hall

7:30 p.m.

Page 5 of 6

MINUTES

NEW BUSINESS:

1. Discussion Regarding Possible Reappointment of Municipal Finance Officer

Upon **MOTION** by Gale Mastrofrancesco, seconded by Francis Masi, it was unanimously voted to **reappoint Linda Bruce** as the Municipal Finance Officer.

2. Discussion & Possible Action on Proposed Employment Contract with Municipal Finance Officer

Upon **MOTION** by Gale Mastrofrancesco, seconded by Rachel Wisler, it was unanimously voted to **move** items #2 & #3, 'Discussion & Possible Action on Proposed Employment Contract with Municipal Finance Officer' & 'Discussion & Possible Action on Proposed Employment Contract with Sewer & Water Administrator' into Executive Session.

3. Discussion & Possible Action on Proposed Employment Contract with Sewer & Water Administrator

The above item was previously moved into Executive Session.

ITEMS FOR NEXT AGENDA:

Chairman Valletta advised that if anyone has any items that they should contact himself or the Clerk.

TAXPAYERS' TIME:

No taxpayers came forward.

EXECUTIVE SESSION:

Upon **MOTION** by Roger Picard, seconded by Rachel Wisler, it was unanimously voted to **enter** into Executive Session for the purpose of discussing contractual matters at 8:01 p.m. inviting Mayor Dunn and Town Attorney Brian Tynan.

Chairman Valletta called the regular session back to order at 8:42 p.m.

Upon **MOTION** by Gale Mastrofrancesco, seconded by Joseph Del Buono, it was unanimously voted to **table** the Proposed Employment Contract with Municipal Finance Officer to the March meeting.

WOLCOTT TOWN COUNCIL

Regular Meeting

Tuesday, February 18, 2014

Council Chambers, Wolcott Town Hall

7:30 p.m.

Page 6 of 6

MINUTES

Upon **MOTION** by Rachel Wisler, seconded by Joseph Del Buono, it was unanimously voted to **table** the Proposed Employment Contract with Sewer & Water Administrator to the March meeting.

ADJOURNMENT:

Upon **MOTION**, by Roger Picard, seconded by Joseph Del Buono, it was unanimously voted to **adjourn** the meeting at 8:47 p.m.

APPROVED:

Elizabeth Gaudiosi, Secretary
WOLCOTT TOWN COUNCIL

Gale Mastrofrancesco, Vice-Chairman
WOLCOTT TOWN COUNCIL



TOWN OF WOLCOTT

TOWN HALL • 10 Kenea Avenue
Wolcott, Connecticut 06716
Tel. (203) 879-8100 • Fax: (203) 879-8105

February 13, 2014

David Valletta, Chairman
Wolcott Town Council
10 Kenea Avenue
Wolcott, CT 06716

**RE: TRANSFERS WITHIN/BETWEEN DEPARTMENTS - FISCAL YEAR
2013/2014**

Dear Mr. Valletta:

In accordance with the provisions of the Wolcott Town Charter, I am hereby notifying you of the following transfers for Fiscal Year 2013/2014 contained in Schedule A (Fund 35 and Fund 36) which is attached hereto and made a part hereof.

If you have any questions, please feel free to contact me.

Sincerely,

Linda R. Bruce,
Municipal Finance Officer

LRB/sh
Enclosure

MAYOR'S ACTION:

DATE: February 13, 2014

APPROVED BY:

Thomas G. Dunn, Mayor
Town of Wolcott

COUNCIL'S ACTION:

DATE: February 18, 2014

APPROVED BY:

Chairman, Wolcott Town Council

TOWN of WOLCOTT

REQUEST FOR TRANSFER

DATE: 02/10/2014

REQUESTOR: Philip Olmstead

DEPT.# 351

The following budget transfer(s) is requested:

	<u>ACCOUNT NUMBER</u>	<u>DESCRIPTION</u>	<u>AMOUNT</u>
TO	<u>36-3-351-4-4710</u>	<u>Telephone</u>	<u>1,500.00</u>
FROM	<u>36-3-351-4-4470</u>	<u>Meter Set-Up Parts</u>	<u>1,500.00</u>

ALL REQUESTS FOR TRANSFERS MUST BE PRESENTED TO THE TOWN COUNCIL FOR APPROVAL - PLEASE ENSURE THAT ALL INFORMATION IS COMPLETE & ACCURATE

The reasons the "to" account(s) are exhausted:

Additional services at pump stations.

Transfer is needed for:

Pay AT&T bills through to end of fiscal year.

The effect on the "from" account(s):

Meter Set-Up Parts line item will have sufficient funds remaining to cover expenses through to end of fiscal year due to lower than anticipated new customer connections.

APPROVAL L. Bruce

FINANCE OFFICE USE

DATE: 2/10/2014

SCHEDULE A
TRANSFERS WITHIN / BETWEEN DEPARTMENTS FUND 35 & FUND 36
2013-2014 FISCAL YEAR - FOR REVIEW ON FEBRUARY 18, 2014

<u>DEPARTMENT</u>	<u>ACCOUNT</u>	<u>DESCRIPTION</u>	<u>DEBIT</u>	<u>CREDIT</u>
SEWER USAGE - FUND 35				
TO:	35-3-321-4-4710	TELEPHONE	1,500.00	
FROM:	35-3-321-3-3200	LEGAL & CONSULTING SERVICES		1,500.00

Reason: To pay AT&T bills through end of fiscal year. Includes monitoring costs-alarms upgrades, autodialer indicators directly connect to Sewer & Water Administrator cell phone. Monitor flow from Waterbury meter vault into Wolcott daily (24 hour period).

WATER USAGE - FUND 36

TO:	36-3-351-4-4710	TELEPHONE	1,500.00	
FROM:	36-3-351-4-4470	WATER METER SET-UP PARTS		1,500.00

Reason: To pay AT&T bills through end of fiscal year. Includes monitoring costs and alarm upgrades, autodialer indicators directly connect to Sewer & Water Administrator cell phone. Monitor flow from Waterbury meter vault into Wolcott daily (24 hour period).

TOWN of WOLCOTT

REQUEST FOR TRANSFER

DATE: 02/10/2014

REQUESTOR: Philip Olmstead

DEPT.# 321

The following budget transfer(s) is requested:

	<u>ACCOUNT NUMBER</u>	<u>DESCRIPTION</u>	<u>AMOUNT</u>
TO	35-3-321-4-4710	Telephone	1,500.00
FROM	35-3-321-3-3200	Legal & Consulting	1,500.00

ALL REQUESTS FOR TRANSFERS MUST BE PRESENTED TO THE TOWN COUNCIL FOR APPROVAL - PLEASE ENSURE THAT ALL INFORMATION IS COMPLETE & ACCURATE

The reasons the "to" account(s) are exhausted:
Additional services at pump stations.

Transfer is needed for:
Pay AT&T bills through to end of fiscal year.

The effect on the "from" account(s):
Legal & Consulting is expected at this time to have sufficient funds remaining to cover expenses through to end of fiscal year due to lower than anticipated legal and consulting services for agreements and projects.

APPROVAL L. Bruce

FINANCE OFFICE USE
 DATE: 2/10/2014

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL	ORIG. EST
	(Actual)	(Actual)	(Actual)	(Actual)	(Actual)	(Actual)	(Actual)	(Projected)	(Projected)	(Projected)	(Projected)	(Projected)		(Includes Transfers)
REVENUES														
CURRENT TAXES	\$14,241,076	\$3,284,556	\$252,154	\$188,983	\$182,235	\$1,532,382	\$10,504,779	1,250,000	250,000	175,000	150,000	72,056	\$32,083,222	\$32,083,222
BACK TAXES	96,060	67,279	38,527	37,746	15,346	28,602	28,283	32,031	32,031	32,031	32,031	32,031	475,000	475,000
EC'S				3,422,954	13,695	(13,695)	3,422,854			6,844,189			13,680,087	13,680,087
OTHER EDUCATION		2,489	5,825	2,102	1,121	1,275	66,255	41,276	41,276	41,276	41,276	41,276	265,842	265,842
SCHOOL PROJECTS	726,721					23,392	48,434	(1,724)	(1,724)	(1,724)	(1,724)	(1,724)	787,927	787,927
RESIDUAL BOND FUNDS													181,938	181,938
OTHER STATE REV	4,214	316,488	(183,492)	18,838									181,938	181,938
TOWN CLERK FEES	22,816	19,962	18,057	20,408	18,057	18,440	195,480	120,109	120,109	120,109	120,109	120,109	733,808	733,808
TOWN	60,784	24,318	15,341	34,582	75,497	13,278	14,137	5,000	5,000	5,000	5,000	5,000	200,125	200,125
INTEREST INCOME	25	18	189	106	372	115	38	1,034	1,034	1,034	1,034	1,034	348,219	348,219
INTEREST & LIEN FEES	23,829	25,188	25,401	18,173	12,184	11,013	13,882	14,864	14,864	14,864	14,864	14,864	6,000	6,000
AMBULANCE SERVICE					5,000	5,000	10,000	17,000	17,000	17,000	17,000	17,000	205,000	205,000
SEWER & WATER													115,000	115,000
MISCELLANEOUS	14,768	9,183	595	448,204	18,809	5,747	8,838	29,613	29,613	29,613	29,613	29,613	448,204	448,204
TOTAL	\$15,182,303.45	\$3,729,485.74	\$192,367.04	\$4,377,211.51	\$329,842.68	\$1,657,307.76	\$14,324,306	\$1,522,983	\$522,983	\$7,378,172	\$422,983	\$334,039	\$48,994,984	\$48,994,984
CUMULATIVE REVENUE	\$15,192,303.45	\$18,921,789.19	\$19,114,156.23	\$23,491,387.74	\$23,821,210.42	\$25,478,518.18	\$39,802,824	\$41,325,807	\$41,848,790	\$49,226,962	\$49,649,945	\$49,984,984	Projected Rev	\$17,832
EXPENDITURES														
PAYROLL	379,714	567,354	463,668	578,830	445,507	550,448	615,904	553,079	553,079	553,079	553,079	553,079	6,387,819	6,387,819
HEART & HYPER TENSION	10,841	13,875.7	10,841	13,676	10,745	7,373	18,080	18,080	18,080	18,080	18,080	18,080	185,120	185,120
INSURANCE	263,162	124,975	125,423	237,888	117,770	131,059	241,780	145,512	145,512	145,512	145,512	145,512	1,969,416	1,969,416
PENSION		81,060	1,341	1,078	530,009	1,082	1,165	475,000	1,732	1,732	1,732	1,732	1,097,666	1,097,666
REFUSE/RECYCLING	1,010	127,207	129,656	126,059	127,046	95,888	163,912	140,505	140,505	140,505	140,505	140,505	1,473,000	1,473,000
SCHOOL BONDS		2,065,741					65,181	195,519					1,473,000	1,473,000
GEN IMPROVE BONDS		813,690					62,650	112,448					796,733	796,733
SEWER/WATER BONDS		361,902						66,302					448,204	448,204
LEASES	73,560	579	150,869	1,304	145	724	1,078	912	912	912	912	912	232,821	232,821
ELECTRICITY	10,270	7,949	8,441	8,330	6,921	9,115	7,612	8,644	8,644	8,644	8,644	8,644	93,910	93,910
STREET LIGHTING	7,487	7,487	7,687	8,530	8,716	8,930	8,230	8,642	8,642	8,642	8,642	8,642	85,000	85,000
HEATING FUEL		48	6,166	800	2,556	13,295	25,337	15,000	10,000	10,000	1,532	1,532	77,800	77,800
GASOLINE	9,847	9,884	9,489	8,019	7,845	9,489	9,332	9,801	9,801	9,801	9,801	9,801	92,550	92,550
DIESEL	4,256	3,404	3,256	5,125	3,573	7,214	7,542	7,113	7,113	7,113	7,113	7,113	70,500	70,500
REPAIR & MAINT	9,869	23,717	15,822	24,162	16,544	21,195	15,167	15,165	15,165	15,165	15,165	15,165	203,100	203,100
LEGAL & CONSULTING		13,000	10,278	14,612	2,773	11,442	6,133	9,097	9,097	9,097	9,097	9,097	103,725	103,725
TRI-TOWN HEALTH DISTRICT	31,847			31,847									127,368	127,368
OPERATIONS	12,263	12,263	15,478	10,261	7,614	8,092	23,048	10,082	10,082	10,082	10,082	10,082	135,117	135,117
FIRE COMPANIES	72,425	3,390	500	74,375			79,425	1,228	1,227	72,423	1,228	1,227	307,450	307,450
ROAD SALTS/SAND&GRAVEL							230	404	404	404	404	404	5,000	5,000
LOCIP							131,949	(17,481)					114,468	114,468
TOWN AID ROADS	840		530	6,896	9,379	8,375	3,410	17,481	24,676	24,676	24,676	24,676	302,402	302,402
MUNICIPAL AID ADJUSTMNT							155,003		25,000	25,000	25,000	25,000	117,481	117,481
LIBRARY-BOOKS, ETC	374	6,468	4,808	3,760	3,894	3,410	2,822	4,933	4,933	4,933	4,933	4,933	50,000	50,000
CAPITAL OUTLAY	1,534	1,720	35,700	510	914	155		4,081	4,081	4,081	4,081	4,081	61,040	61,040
OTHER	131,280	41,168	77,705	46,762	38,316	88,810	107,348	66,000	66,000	66,000	66,000	66,000	861,408	861,408
EDUCATION	1,650,230	2,859,732	2,804,896	2,469,319	1,925,124	3,227,430	2,045,740	3,000,000	2,300,000	2,600,000	2,200,000	2,600,000	32,261,281	32,261,281
TOTAL	\$2,648,097.31	\$6,489,581.85	\$3,697,365.49	\$3,671,960.82	\$3,265,931.39	\$4,200,988.72	\$3,522,123	\$4,888,424	\$3,360,866	\$3,755,463	\$3,252,419	\$6,830,228	\$49,978,939	\$49,978,939
CUMULATIVE EXP	\$2,648,097.31	\$9,137,679.16	\$12,829,044.65	\$16,501,005.47	\$19,766,936.86	\$23,967,295.58	\$27,789,418	\$32,677,843	\$36,038,728	\$39,794,192	\$43,046,611	\$49,978,939	Expenditure	\$49,978,939
YTD CASH FLOW 13-14	\$12,544,206	\$9,784,110	\$6,285,112	\$6,950,362	\$4,054,814	\$1,511,223	\$12,913,406	\$9,547,964	\$5,810,061	\$9,432,770	\$6,603,334	\$18,145		
YTD CASH FLOW 12-13	\$9,275,222	\$9,275,222	\$6,811,270	\$6,514,384	\$4,013,706	\$1,658,369	\$12,117,835	\$9,856,576	\$6,088,800	\$9,876,910	\$7,001,785	\$618,365		
YTD CASH FLOW 11-12	\$9,097,008	\$9,814,417	\$6,841,171	\$6,581,740	\$3,818,155	\$1,866,805	\$12,872,037	\$9,817,720	\$5,395,735	\$9,930,356	\$7,077,918	\$207,617		
YTD CASH FLOW 10-11	\$8,571,088	\$9,678,807	\$6,739,165	\$6,511,988	\$4,430,212	\$2,980,528	\$12,859,986	\$10,211,668	\$6,860,517	\$9,180,829	\$6,801,367	\$431,508		
YTD CASH FLOW 09-10	\$12,114,293	\$10,610,505	\$6,844,327	\$7,370,170	\$4,207,057	\$2,847,809	\$11,366,118	\$10,673,108	\$6,043,680	\$9,564,989	\$7,034,404	\$377,320		
YTD CASH FLOW 08-09	\$11,160,415	\$9,921,502	\$6,386,673	\$7,281,982	\$4,084,244	\$1,222,203	\$9,504,713	\$9,371,813	\$4,854,591	\$9,928,357	\$6,630,380	\$73,302		
YTD CASH FLOW 07-08	\$11,171,034	\$8,916,132	\$5,277,307	\$5,057,101	\$2,449,287	\$616,819	\$9,659,423	\$9,536,231	\$5,536,868	\$9,256,026	\$7,363,380	\$262,908		
YTD CASH FLOW 06-07	\$10,821,363	\$9,707,052	\$6,923,263	\$6,435,659	\$2,863,451	\$1,657,465	\$9,573,483	\$5,356,877	\$4,480,562	\$7,963,638	\$5,205,198	\$323,924		



CLEARLANE[®]
enhanced deicer



Recognized for Safer Chemistry
www.epa.gov/dfc

**LESS IMPACT ON THE ENVIRONMENT.
LESS IMPACT ON YOUR BUDGET.**

Cargill[®]

A Cargill Deicing Technology Product

Providing customers with deicing solutions that save lives, enhance commerce and reduce environmental impact.

REMOVE THE ICE WHILE KEEPING YOUR BUDGET SAFELY INTACT.

It's common knowledge that pre-wetted deicers are proven to be the best and most practical defense against roadway ice and snow. What's not so widely known is that ClearLane® enhanced deicer is among the most economical options for combating ice and snow – even when compared to basic rock salt.

The ClearLane® product is a pre-wetted salt that's formulated to combat the three most pressing problems facing snow and ice fighters – icy roads, high product costs and equipment corrosion.

THE CLEARLANE® TECHNOLOGY'S PATENTED* FORMULATION ENTAILS:

- ASTM grade rock salt
- Liquid magnesium chloride
- PNS approved corrosion inhibitor
- Coloring agent
- Leaching inhibitor



Recognized for Safer Chemistry
www.epa.gov/dfc

NEW FORMULATION. SAME PERFORMANCE. SAFER FOR THE ENVIRONMENT.

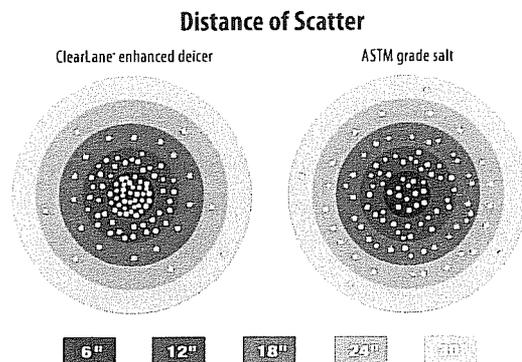
The newly formulated ClearLane® enhanced deicer carries the distinguished Design for the Environment (DfE) label, granted by the U.S. Environmental Protection Agency (EPA). This distinction is only allotted to products deemed safer when compared to other chemicals in their class.

As a ClearLane® enhanced deicer consumer you have come to depend on the significant advantages this product offers when compared to regular rock salt. The first and foremost of these is safer roads – but the benefits go well beyond safety. The ClearLane® product can also improve your bottom line by reducing product usage, labor and equipment costs, and reducing environmental impact – now more than ever before.

This new formulation offers you access to the same effective product while utilizing safer chemical ingredients that are more environmentally friendly.

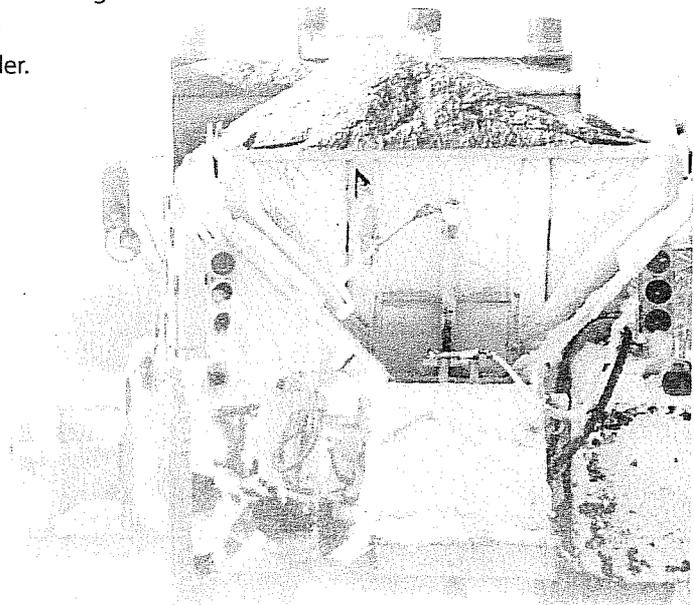
IT IS ROCK SALT MADE BETTER.

Tests prove and real world performance shows that ClearLane® enhanced deicer scatters less than plain rock salt. And when more of your deicing product stays in place, you're able to make roadways safer, stretch budgets farther, and impact ecosystems less. You can accomplish all of this without buying a single piece of new equipment or adding labor. The only thing that's required is to switch from traditional rock salt to ClearLane® enhanced deicer. It works better so you don't have to work harder.



In Cargill lab tests, 80% of ClearLane® enhanced deicer stays within 18" of where it is spread versus 51% of regular rock salt.

* U.S. Pat. No. 7,309,451; 7,507,349; other patents pending.



INCREASED SAFETY IS REASON ENOUGH. BUT IT'S NOT ALL.

ClearLane® enhanced deicer offers users significant advantages when compared to regular rock salt which include:

REDUCED COST PER LANE MILE – Proven to achieve 30% less road scatter versus regular deicing salt, requires no need for mixing equipment and helps reduce labor costs and fuel consumption.

BETTER PRODUCT COMPOSITION – Fewer lumps and crusts, and no clogging at the spreader.

LOWER ENVIRONMENTAL IMPACT – Customers find they can reduce product usage 20-40% when compared to bulk deicing salt.

LESS EQUIPMENT CORROSION – PNS-approved inhibitor proven to be three times less corrosive than regular rock salt.

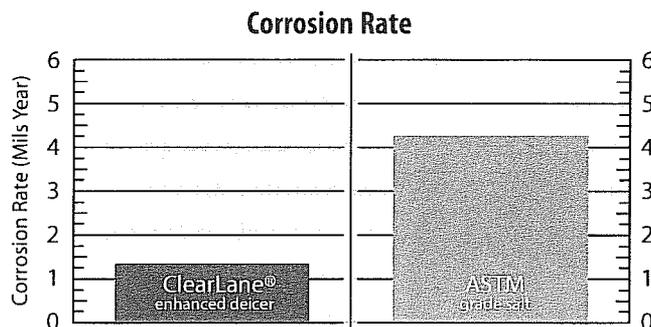
INCREASED OPERATIONAL EFFECTIVENESS – Effective melting at temperatures when rock salt becomes ineffective, uniform mixture for uniform performance, non-leaching formulation, greater residual effects and green coloring for easier identification on roadways.

MANUFACTURER'S RECOMMENDATIONS

- ClearLane® enhanced deicer is a non-leaching product. The liquid treatment used is water soluble and therefore should be kept under covered storage.
- Blending salt or sand to the product will reduce its effectiveness against scatter.
- Providing superior snow-fighting and effective winter maintenance services requires great expertise and the ability to identify effective application methods. Customers who use this product find they can use between 20-40% less product when compared to rock salt. For best results, use straight ClearLane® enhanced deicer at application rates that show the most effective performance.
- This product is intended for bulk deicing use only. It should not be packaged for any purpose, including for re-sale.

PUT A FREEZE ON CORROSION.

Ice isn't the only thing a deicer attacks. Rock salt can cause corrosion to your equipment. ClearLane® enhanced deicer helps mitigate this effect using a corrosion inhibitor in its formulation. In fact, tests demonstrate that ClearLane® is approximately 75% less corrosive than ASTM grade salt.



Test show that ClearLane® enhanced deicer is significantly less corrosive than regular rock salt, helping to extend the life of your equipment.

ClearLane® enhanced deicer

Chemical Analysis:

Component	Typical	Minimum	Maximum
Sodium Chloride	93.6%	91.1%	95.4%
Surface Moisture	2.6%	2.5%	3.2%
Water Insolubles	0.4%	0.07%	1.9%
Calcium	0.6%	0.3%	1.1%
Sulfates	1.5%	0.7%	2.7%
Magnesium	0.30%	0.26%	0.35%
Copper	-	-	+/- 0.1
Heavy Metals	-	-	<4
MgCl ₂	1.2%	0.9%	1.4%
Sodium Gluconate	0.012%	0.006%	0.018%
Xanthan Gum	0.012%	0.008%	0.018%
Mixture of FDC Blue 1, FDC Yellow 5, and FDC Red 40	20 ppm	15ppm	40ppm



A Cargill Deicing Technology Product

Providing customers with deicing solutions that save lives, enhance commerce and reduce environmental impact.

Alternative Snow Removal Methods

There are various methods used to treat road surfaces during the winter season, but not all work with the same level of effectiveness. A 50/50 sand and salt mix is believed to provide increased traction on dangerous curves, hills and intersections. However recent studies suggest that this may not be the case.

When comparing Sand/Salt regimen to straight ClearLane® enhanced deicer:

	Sand/Salt Mix	ClearLane® enhanced deicer
Springtime Cleanup	Significant	Minimal
Means for Traction	Sand	Bare Pavement
*DfE Designation	No	Yes
Application Frequency	High	Low-Medium
Visual Contrast	Brown	Green
**Effective Rate of Melting Ice	Medium	High
Potential for Long-Term Cost Savings	Low	High
Residual Effects	Low	High



*More Effective Deicing
Safer For The Environment*

New Formulation: Design For The Environment (DfE)

Less Spatter Losses

Reduced Corrosion: Longer Equipment Life

Less Chloride: More Environmentally Friendly

Effective Melting: Lower Temperatures

Greater Re-Spread Effect

Free-Flowing: Even In Cold Temps

Pre-Mixed: Delivered Direct

Visually Enhanced

*ClearLane® enhanced deicer has been designated as a Design for the Environment (DfE) product by the U.S. EPA.

** (Wisconsin Transportation Center, 2005. Wisconsin Transportation Bulletin No. 6: "Using Salt and Sand for Winter Road Maintenance.")

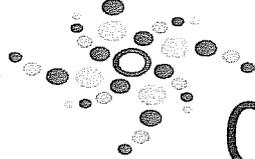
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**Providing Customers With Deicing Solutions That Save Lives,
Enhance Commerce And Reduce Environmental Impact.**

Cargill

A Cargill Deicing Technology Product

It Is Rock Salt, Made Better



CLEARLANE

enhanced deicer

In addition to being a more effective deicing product, ClearLane® enhanced deicer offers users many distinct advantages over regular rock salt. Some of which include less equipment corrosion, reduced environmental impact and greater residual effects. But did you know that by using ClearLane® enhanced deicer you can save money and stay well within your winter budget?

Because the product is proven to achieve 30% less road scatter, customers find they can use 20-40% less product when compared to regular rock salt. It stays in place longer and works better so you don't have to work harder.

Forget about treating your own salt. With ClearLane® enhanced deicer, our patented mixing process and unique formulation creates a thoroughly blended, non-leaching deicer with a uniform level of liquid throughout the product. As a result, there's no need to invest in your own liquid treatment system, a practice that can be time-consuming, messy and costly. Plus, we'll deliver ClearLane® enhanced deicer directly to your facility, ready to go. It's that simple.



Recognized for
Safer Chemistry
www.epa.gov/dfc

Ask About
Our Special
Trial Pricing!



Harmful rust and corrosion that results from extensive salt use often diminishes the life of application equipment.

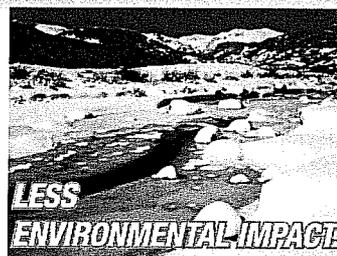
The patented PNS-approved corrosion inhibitor found in ClearLane® enhanced deicer is better for your fleet than traditional road salt, helping extend the life of your application vehicles.

Tests show that ClearLane® enhanced deicer is 3x less corrosive to equipment when compared to rock salt.



ClearLane® enhanced deicer is specially formulated to help the product stay free-flowing.

Whether you're applying in freezing temperatures or storing ClearLane® enhanced deicer in a shed over the summer, the patented liquid treatment helps prevent the frustrating clumps, lumps and crust formations often experienced with rock salt.



Designated as a Design for the Environment (DfE) product by the U.S. EPA, ClearLane® enhanced deicer is now even more environmentally friendly than before.

Using ingredients that are considered safer than other chemicals in their class by the DfE program, the new ClearLane® formula offers customers peace of mind when it comes to the effects on the environment.



The pre-wet characteristics of ClearLane® enhanced deicer make it adhere to the pavement better than regular salt. Once applied, the eco-conscious deicing chemical additives melt the ice quicker and provide longer residual effects in preparation for the next snowfall.

The green color of ClearLane® enhanced deicer makes it easier to see on the roads so drivers know where the product has been applied.

Additional Benefits

Lower Melting Temperatures – Salt loses much of its effectiveness when temperatures dip below 15°F. Customers are finding that ClearLane® enhanced deicer, however, continues melting ice when temps reach below zero.

Long-Term Cost Savings - ClearLane® enhanced deicer eliminates the need for costly new equipment purchases, because application processes are the same as traditional rock salt. The pre-mixed feature also saves on labor costs.

TOWN OF WOLCOTT
ROADS PAVED

Allentown Road	0.68
Averyll Ave Ext	0.01
Barker St	0.2
Beach Road Partial	0.5
Bethel Lane	0.09
Birch Street	0.06
Bound line Road	1.5
Briarcliff	0.2
Catering Rd	0.96
Central Ave 1& 2	1.32
Coach Drive	0.25
Colby Lane	0.17
College Place	0.2
Copper Beech Road	0.08
Diamond Rock	0.32
Dixie Ave	0.11
Ellen Ave	0.11
Equinox Ave	0.16
Evergreen Drive	0.2
Forest view Drive	0.58
Frisbie Circle	0.14
Garrigus Court	0.75
Harvest Hill Road	0.07
Hartley Drive	0.11
Henry Street	0.17
Hillcrest Drive	0.1
Joseph Place	0.12
Juniper Drive	0.27
Laura Lane	0.15
Ledgeside Drive	0.2
Lone Oak Ave	0.08
Long Swamp Road partial	0.96
Longmeadow Drive	1.2
Lyman Road	1.68
MacCormack Drive	0.23
Manor Lane	0.21
Maple Lane	0.1
Meadow Lake	0.09
Midwood Ave	0.7
North Street	0.52

TOWN OF WOLCOTT
ROADS PAVED

Norton Heights	0.23
Nutmeg Valley	0.36
Orchard Lane	0.23
Petrie Rd	0.09
Potuccos Ring Road	0.71
Pratte Lane	0.45
Samuelson Ave	0.09
Skyhill Drive	0.4
Spindle Hill Partial	4.27
Superior Ave	0.06
Thomas St	0.13
Tosun Road	0.62
Tosun Rd Ext	0.11
Town Line Road	0.46
Valley Road	0.17
Venus Drive	0.11
Wakelee Road	0.23
Westbrook Drive	0.08
Woodcrest Ave	0.33
Woodtick Road	4
Woodland Drive	<u>0.15</u>
	28.83

Seal Coating Roads	Miles
Bayview Circle	0.06
Beach Road ½	0.58
Blansfield Lane	0.16
Breezy Knoll Ave	0.17
Brookdale Street	0.18
Chasse Road	0.55
Clearview Road	0.14
Clinton Hill Road	0.93
Coe Road	0.57
Crestwood Drive	0.2
Deepwood Drive	0.37
Deer Run-Lower	0.21
Garrigus Court	0.75
Harvest Hill Road	0.07
Hess Drive	0.16
James Place	0.15
Jenny Lane	0.13
Judy Lane	0.12
Kimberly Court	0.2
Kreger Drive	0.3
Lantern Court	0.12
Longmeadow Drive	1.2
Mad River Road	0.77
Mulberry Lane	0.07
Munson Road	0.99
Old Stonebrook Court	0.06
Patricia Lane	0.16
Porter Road	0.18
Saddle Road	0.54
Sandy Lane	0.33
Silver pond Road	0.29
Stage Coach Lane	0.11
Teresa Drive	0.25
Todd Road	1.9
Todd Hollow Road	0.27
Tyrrell Drive	0.14
Village Drive	0.16
Wagon Trail Drive	0.15
Winfield Ave	0.08
Woodtick Road	<u>5.01</u>
Total	18.78