

**MUNICIPAL COUNTRY CLUB COMMISSION a.k.a. FARMINGBURY
HILLS REGULAR MEETING, MONDAY, APRIL 9, 2012
WOLCOTT TOWN HALL, COUNCIL CHAMBERS
6:30 P.M., PAGE 1 OF 5
MEETING MINUTES**

Note: These are summary minutes. A tape recording of this meeting is on file in Wolcott Town Hall, Commission Secretary's Office.

Chairman Larson called the Regular Meeting to order at 6:30 p.m., with the Pledge of Allegiance and attendance was taken.

MEMBERS PRESENT: Chris Vastola, Greg Solocius, Robert Larson, Anthony Marino and Michael Perrone (arrived at 6:35 pm)

MEMBERS ABSENT: None

ALSO PRESENT: David Caisse and Craig Kealey, Golf Pro Consultant

APPROVAL OF MINUTES:

Upon **MOTION** by Anthony Marino, seconded by Greg Solocius, it was unanimously voted to approve the March 12, 2012 regular meeting minutes.

CORRESPONDENCE:

Chairman Larson indicated that he has a letter from Mrs. Saunders requesting full refund of her husband 2012 season pass. At which time they decide they would take this up under new business.

PUBLIC REQUEST LIMITED TO ITEMS ON THE AGENDA:

There were none.

GOLF PRO/CONSULTANT'S REPORT:

Mr. Perrone arrived at 6:35 pm.

Mr. Kealey was present and came forward to report that they are doing well and since they've been open they took in about \$10, 000.00. He also noted that they had a lot of response from the two ads that they placed in the newspaper. He also noted that people are filling out the forms for the website. He also noted that today they took in about \$1, 000.00. He also informed the commission that an ad could be placed in the local paper for half the price. He also mentioned that he, Mike, and Tony met with Chris

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DiNunzio regarding promotions to generate more revenue, and what they came up with is they could play 9 holes with a cart and get lunch for \$19.99.

The golf course will receive \$14.50 and Mr. DiNunzio would receive \$5.49. Mr. Perrone pointed out that they are trying to cover their cart fees.

Also, Mr. Kealey said this promotion is one day; Tuesday from 10:00 to 2:00.

Mr. Perrone noted that they have other ideas too. He said that Mr. Kealey will keep track of this if they decide to do this. He also said they weren't going to do this until May.

The commission had a lengthy discussion regarding different promotions and they had concerns. The commission decided that they would like a proposal of what they would like to do.

GOLF SUPERINTENDENT'S REPORT:

Mr. Caisse was present and came forward to report that they had an emergency break on the 9th hole. He noted that it is fixed and he is looking for a purchase order. He doesn't have an invoice but he thinks it is about \$350.00. He also noted that they wanted to wait until the weather gets better so they can do the project on the 1st tee. He also informed Mr. Perrone that he fixed the shed but within the next couple of years they will have to replace the boards. He also informed the commission that Eddy is back for light duty; he will be working 15 hours a week. He noted that the cutting season slowed up. He said they are going to try to finish all of their projects which they discussed. He also mentioned that he spoke with Mr. Larson regarding golfers who had concerns with the 15th cart path. He indicated that they measured the degrees of the incline and the 4th path is the exact same thing as the 15th path and the 5th is the same too. He pointed out that they will have to pave it and he said that Mr. Kalinowski said that is not a problem. He said that they could place trees or telephone poles there.

Chairman Larson complimented the crew; the course looks good.

Mr. Perrone inquired if the cost for the sod for both greens is calculated out and if there is a number for that at which time he stated that Mr. Vastola gave him a purchase order for \$1,500.00.

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Mr. Perrone inquired if the projects were finished that Mr. Caisse stated at which time Mr. Caisse indicated that they have some trees on the fifth that they want to cut down. Also, they want to top the Apple trees on the 4th.

FINANCIAL REPORT:

Review of Line Items.

Mr. Vastola stated that they received their proposed budget back. He informed the commission that they proposed to purchase a top dresser and grinder. He informed the commission that they will be on a three year lease. Also, their equipment line was reduced. He also noted that if the Town Council approves their budget then they can purchase the new equipment. He indicated that the cost savings will be \$12,000.00 because they spend \$6,000.00 to sharpen the reels. The only difference in the budget is that they requested an additional \$25,000.00 out of the general fund and the Mayor moved into the revenue line. They will be giving us the \$26,000.00 that they usually give us. He noted if they make up the revenue then they could place that in the line item for expansion. He noted things are good but not that good.

Chairman Larson pointed out when they built the building it changed financially. It is a town owned facility at which time Mr. Vastola said they pay out \$84,000.00 between the land and the building.

OLD BUSINESS:

- Project expansion

Mr. Perrone mentioned that he spoke with Mrs. Bruce about the course expansion. He mentioned that Mrs. Bruce has to research the resolution because they are not sure what they could do with the land.

Chairman Larson said he thinks it is for recreation.

Chairman Larson said he has the rate sheet on the modifications that they made and voted on. Also, he pointed out that the specials are not on here (see attached). He also mentioned that gentleman called regarding the ad

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and he wanted to know what the differences between resident and non-resident rates.

He pointed out that last year between December 8th and April 11th they sold \$86,340.00 worth of season passes and this year between Dec 14th and April 12th they sold \$91,420.00, so they are \$5,080.00 ahead of last year.

He also informed the commission that he spoke with Dave Wilson who takes care of the website. He gave him a proposal to develop their website and the cost for that is \$1,280.00.

Mr. Perrone referenced the course expansion and he is wondering if they could focus on one thing.

Chairman Larson said they could start with a plan and have a consultant put something together for them to see what the cost would be and then they will have something to talk about.

- Marketing
 Already discussed
- Cleaning

Mr. Solocius informed the commission that Mr. DiNunzio will be cleaning the golf course for \$25.00 per cleaning 4 days a week.

NEW BUSINESS:

- Refund for Mr. Saunders 2012 season pass

After a brief discussion, the following motion was made.

Upon **MOTION** by Chris Vastola, seconded by Michael Perrone, it was unanimously voted to refund Mr. Saunders his 2012 season pass in the amount of \$400.00 (see attached).

PUBLIC REQUESTS

There were none.

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ITEMS FOR THE NEXT AGENDA:

There were none.

EXECUTIVE SESSION:

There was none.

ADJOURNMENT:

Upon **MOTION** by Chris Vastola, seconded by Michael Perrone, it was unanimously voted to adjourn at 7:45 p.m.

APPROVED:

**Chairman Robert Larson
FARMINGBURY HILLS COMMISSION**

**Dolores Distiso
COMMISSION SECRETARY**